

LeanSigma® for the Extended Enterprise

Leveraging a Lean Value Chain for Significant Competitive Advantage



A two-day workshop for senior-level managers looking to extend lean beyond their four walls into the value chain and extended enterprise. Leverage a lean value chain to create game-changing competitive advantage. Learn how to provide superior value to your customers, build strategic supplier relationships, understand customer requirements and better meet customer demand.

Key Learning

- How and where to apply Lean Value Chain techniques to maximize improvements in creating customer value and optimizing the performance of your supply chain.
- Benchmark your company's performance versus a lean value chain.
- How to get closer to your customer and synchronize all aspects of the supply chain to meet the requirements.
- How to implement the four critical links of a lean value chain
 - Demand Management helps you see and manage to true customer demand.
 - Order Fulfillment improves the efficiency of order entry and processing, pick/pack/ship operations, packaging usage and delivery (logistics) to the customer.
 - Business Planning and Scheduling aligns every part of the company with customer requirements.
 - Supply Management involves key processes that promote flow from your suppliers, build strategic supplier relationships, improve receiving and warehousing and reduce costs.

Who Should Attend

- COO, Senior VP, VP and Directors responsible for operations, supply chain, purchasing, logistics, distribution, warehousing, planning and scheduling.



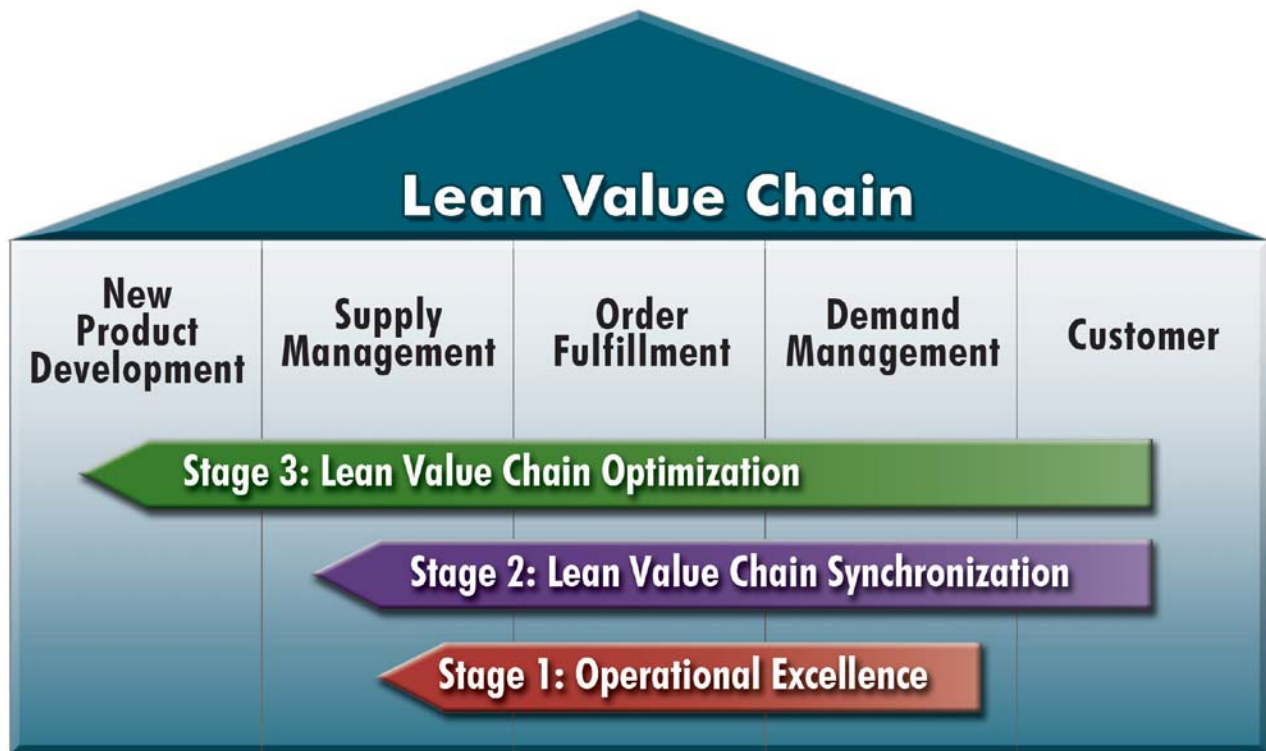
Two-Day Agenda

Day One

- Introduction and Objectives
- Designing your Lean Value Chain
 - Where are you versus the “ideal”
- Simulation: Traditional Supply Chain
- Discussion:
 - LeanSigma principles
 - Components of a Lean Value Chain
 - Synchronizing the flow of information and material
 - Principles of Kaizen Breakthrough
- Simulation: Application of Lean Value Chain principles

Day Two

- Discussion:
 - Optimizing the value chain
 - Applying LeanSigma to Value Chain business process
 - How, when and where to implement LeanSigma in the value chain for maximum improvement
- Simulation: Value chain optimization
- Discussion:
 - How to create a culture of continuous improvement
 - How to get started creating a Lean Value Chain



In stage one you create streamlined processes inside the four walls, including the factory, warehouse, receiving, distribution center and purchasing. In stage two you develop the visibility to true customer demand throughout the value chain. In Stage three, you create the ability to react quickly to changes in customer demand.

Pricing

- Individual: \$1,500
- Group: \$1,350 (three or more)

We can conduct this workshop onsite at your facility for groups of 10 or more.

Unconditional Guarantee

TBM guarantees 100% satisfaction. If for any reason you are not satisfied with a TBM LeanSigma Institute workshop, we will refund 100% of your fee.

Register Today

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